



**Jeffrey L. Edge, CEcD**  
Senior Vice President, Economic Development



Jeff Edge heads up the economic development team at the Charlotte Chamber of Commerce. They were named as one of the Top Ten Economic Development Groups in the nation by *Site Selection* magazine for their work in 2009 and 2010. In 2006 the department created the award winning BusinessFirst Charlotte retention and expansion program in partnership with the City of Charlotte.

Jeff's primary focus is on the recruitment of corporate headquarters as well as manufacturing operations. His specialties for recruitment include the motorsports, energy and financial service industries. Several of the higher profile companies that Jeff has assisted with locations in Charlotte include Carrier Corporation, General Motors, TJ Maxx, Illinois Tool Works, Black & Decker, BIC Corporation, SPEED Channel, Detroit Diesel, Blue Bell Creameries, Daiwa, Tessera Technologies, Simmons Company, IKEA, Prairie Packaging, Shutterfly, The Shaw Group, Siemens Energy, Time Warner Cable, NASCAR Hall of Fame, Jason's Deli and Cooper Wiring Devices.

Jeff joined the Charlotte Chamber in November of 1988 as Director of Industrial Development before rising to his current position in 2005.

Prior to joining the Charlotte Chamber, Jeff served as Director of Economic Development for the four-county regional economic development program of the Columbia, SC Chamber of Commerce; Executive Vice President of the Cherokee County, SC Chamber of Commerce and Development Board; and Director of Research for the Spartanburg, SC Area Chamber of Commerce. He began his career in 1979 with a three-year stint as an economic development intern with the Greenville, SC Chamber of Commerce while a college student.

Jeff serves on the boards of the Lake Norman Regional Economic Development Corporation, NC State University Industrial Extension Service, 600 Festival Association and on the Industrial Advisory Committee of the Polymers Center of Excellence.

Jeff is active in several professional associations including the North Carolina Economic Developers Association, International Economic Development Council, Southern Economic Development Council, the American Chamber of Commerce Executives Association and the Industrial Asset Management Council.

Jeff received a B.A. from Furman University in 1982. He is also a graduate of the Basic Economic Development Course at UNC Chapel Hill, the Economic Development Institute at the University of Oklahoma and the Institute of Organization Management at the University of Georgia.

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